

**(DLSCM01)**

**ASSIGNMENT-1**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018**

**LOGISTICS AND SUPPLY CHAIN MANAGEMENT**

**Operations Management**

**MAXIMUM MARKS:30**

**Answer ALL Questions**

**Q1)** Plant location

**Q2)** Rooting

**Q3)** Dispatching

**Q4)** Plant capacity

**Q5)** AVC analysis

**Q6)** EOQ

**Q7)** Stores procedure

**Q8)** Standardization

**Q9)** Explain types of manufacturing system.

**Q10)** Out line the factors influencing plant location.

**(DLSCM01)**

**ASSIGNMENT-2**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018**

**LOGISTICS AND SUPPLY CHAIN MANAGEMENT**

**Operations Management**

**MAXIMUM MARKS:30**

**Answer ALL Questions**

- Q1)* Explain the use of computers in O.M.
- Q2)* Explain about production planning process.
- Q3)* What are the functions of store?
- Q4)* Write a short note on process layout?
- Q5)* Explain about storage systems and equipment.
- Q6)* What is acceptance sampling? Give examples.
- Q7)* Explain the scope and importance of operations management.
- Q18)* Explain the importance of supply chain management.
- Q9)* Explain the concept of TQM & its importance.
- Q10)* Explain the procedure of store keeping.

**(DLSCM02)**

**ASSIGNMENT-1**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018**

**LOGISTICS & SUPPLY CHAIN MANAGEMENT**

**MAXIMUM MARKS:30**

**Answer ALL Questions**

- Q1)* Logistics positioning
- Q2)* Supply chain components
- Q3)* Transportation
- Q4)* Sourcing
- Q5)* Value added services
- Q6)* Logistic environment
- Q7)* Time based logistics
- Q8)* Global Logistics
- Q9)* Write about distribution channel strategies.
- Q10)* Write a note on logistic performance management?

**(DLSCM02)**

**ASSIGNMENT-2**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018**

**LOGISTICS & SUPPLY CHAIN MANAGEMENT**

**MAXIMUM MARKS:30**

**Answer ALL Questions**

- Q1)* Briefly explain about re-engineering.
- Q2)* What are the various strategies for sourcing?
- Q3)* Explain various guidelines for sourcing.
- Q4)* Write a short note on integrated logistics management.
- Q5)* Explain the process of designing information system.
- Q6)* Role of IT in supply chain.
- Q7)* Explain about various models of logistic management.
- Q8)* Explain issues related to customer services in supply chain management.
- Q9)* What is ERP? Explain the importance of ERP.
- Q10)* Explain various decisions should be taken in supply chain management.



**(DLSCM03)**

**ASSIGNMENT-1**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018  
LOGISTICS AND SUPPLY CHAIN MANAGEMENT  
Warehouse and Inventory Management**

**MAXIMUM MARKS:30**

**Answer ALL Questions**

- Q1)** Warehousing
- Q2)** Storage system
- Q3)** Carrying cost
- Q4)** ABC Analysis
- Q5)** Supply chain waste
- Q6)** Inventory control
- Q7)** Palletized storage system
- Q8)** WIP Inventory
- Q9)** What are the types of warehouses?
- Q10)** Explain the need for warehousing.

**(DLSCM03)**

**ASSIGNMENT-2**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018**  
**LOGISTICS AND SUPPLY CHAIN MANAGEMENT**  
**Warehouse and Inventory Management**

**MAXIMUM MARKS:30**

**Answer ALL Questions**

- Q1)* What are the characteristics of Inventory?
- Q2)* What are the factors influencing inventory management policy?
- Q3)* Explain push and pull models.
- Q4)* What are the approaches for controlling inventory investment?
- Q5)* Explain types of storage systems.
- Q6)* Explain warehouse concept.
- Q7)* What are the characteristics of a ideal warehouse and its functions?
- Q8)* Explain inventory management models.
- Q9)* Explain the constraints to the effectiveness of inventory planning.
- Q10)* What are inventory control procedures?



**(DLSCM04)**

**ASSIGNMENT-1**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018**  
**LOGISTICS AND SUPPLY CHAIN MANAGEMENT**  
**Sales and Distribution Management**

**MAXIMUM MARKS:30**  
**Answer ALL Questions**

- Q1)** Sales Management
- Q2)** Performance appraisal of sales staff
- Q3)** Retailer
- Q4)** Sales promotion
- Q5)** Marketing Management
- Q6)** Channel conflict
- Q7)** Marketing channels
- Q8)** Sales territories
- Q9)** Define sales management. Explain objectives of sales management.
- Q10)** Explain relationship between sales management and marketing management.

**(DLSCM04)**

**ASSIGNMENT-2**

**DIPLOMA DEGREE EXAMINATION, MAY - 2018**  
**LOGISTICS AND SUPPLY CHAIN MANAGEMENT**  
**Sales and Distribution Management**

**MAXIMUM MARKS:30**

**Answer ALL Questions**

- Q1)** Explain the process of fixing a sales quota.
- Q2)** Explain various methods of motivating sales person.
- Q3)** What are the measures for resolving channel conflicts?
- Q4)** How do sales manager evaluate channel member performance? Explain.
- Q15)** Explain recent trends in sales management.
- Q6)** What are the steps to be considered for selecting marketing channels?
- Q7)** Discuss various training method available to train sales force.
- Q8)** Explain process of preparing a sales budget.
- Q9)** Explain the process of evaluating the performance of channel member.
- Q10)** What is channel conflict? Explain various reasons for channel conflict?

